

Contractor's Guide to FAR Part 15

Public Contracting Institute

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In this one-hour webinar, veteran government contracts attorneys Franklin Turner and Alex Major will provide contractors with practical guidance regarding the requirements of FAR Part 15, Contracting by Negotiation. The topics to be discussed include source selection processes and techniques, solicitations and the preparation of proposals, exchanges with the government after the submission of proposals, the award process, and bid protests. This webinar will be followed by a fifteen-minute Q&A session.

Related People:

Alexander W. Major
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