



## Thomas DaCosta Lobo

**Partner | Newark | 973.639.8496**  
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Real Estate | Energy & Utilities | Renewable Energy | Real Estate Finance | Leasing |  
Real Estate Acquisitions & Development | Financial Institutions | Public Finance |  
Environment & Energy

**Clients nationwide rely on Tom's nuanced understanding of the real estate industry to guide them through the full spectrum of transactional matters.**

Thomas DaCosta Lobo helps an array of clients close on commercial real estate deals involving financing, leasing, or acquisitions and dispositions. His nationwide practice encompasses traditional mortgage lending and more complex financings, including loan syndications and real estate-secured bond transactions; warehouse, retail, industrial, and ground leasing; and purchases and sales. Clients appreciate Tom's insight and advice based on his extensive experience advising his clients from the earliest stages of transactions through closing and beyond.

Tom has developed a deep understanding of the real estate aspects of energy projects, most particularly the siting of commercial solar energy installations. He has helped negotiate leases and acquisitions for commercial and utility-scale ground, rooftop and carport solar projects at locations ranging from office buildings to warehouses to landfills and brownfields.

Tom is known for his strengths in both the finance and investment sides of commercial real estate, regularly representing lenders and investors in strategic transactions. This intricate understanding of each stakeholder connected to the real estate space enables him to identify potential opportunities and support his clients' business objectives in the marketplace.

### **Representative Matters**

#### **Life insurance company—Acquisition**

Negotiated the purchase and financing of a retail shopping center in New Jersey for \$76 million.

#### **Various Public and Private Clients—Solar Leases**

Negotiated leases for solar energy facilities, including a number of the largest such facilities in New Jersey.

#### **Power Company—Plant Project**

Advising on the real estate aspects of the development of a 550MW gas-fired electric power facility in New Jersey.

#### **Pharmaceutical Company—Acquisition, Leases**

Represented a pharmaceutical company in purchasing two land parcels in Delaware to support a build-out of a new headquarters and in negotiating multiple building leases of office and laboratory research space in Delaware and Pennsylvania.

**Lender—Syndicated financing**

Structured the syndicated financing of retail power centers in Illinois for \$125,000,000 and in Tennessee for \$87,500,000 as well as office properties in California for \$73,000,000 and \$65,000,000 and in Texas for \$45,000,000.

**Landlord—Lease**

Negotiated the lease of a 200,000-square-foot office in Fairfax, Virginia to an international technology company.

**Landlord—Lease**

Negotiated the lease of a 70,000-square-foot office in midtown Manhattan to a nationally recognized education provider.

**Property management company—Sales, Acquisitions**

Represented a property management company in the sale of three apartment complexes in New Jersey and subsequent like-kind exchange acquisitions of 10 restaurants and retail stores in California, Florida, Missouri, Ohio, Oklahoma, Oregon, South Carolina, and Texas using proceeds from the sales of the apartment complexes.

**Electronics Manufacturer—Sale and Lease-Back**

Handled the sale and lease-back of a 550,000-square-foot manufacturing facility in New Jersey.

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**Education**

Rutgers Law School, JD, 1999

Princeton University, BSE, *cum laude*, 1994

**Bar Admissions**

New Jersey

**Memberships and Certifications**

New Jersey State Bar Association

Nutley Township Zoning Board of Adjustment  
Secretary

**Recognitions\***

*Chambers USA*, Real Estate, New Jersey, 2021-2023

"[Thomas] is a great real estate attorney." —*Chambers USA*

"Thomas is a great draftsman and has an eye for seeing things succinctly." "What impresses me about him is his knowledge, his attitude and his bedside manner. He is great at explaining real estate issues in a way that allows for a clear business decision to be made."—*Chambers USA*

\* No aspect of this or any advertisement has been approved by the Supreme Court of New Jersey. For ranking methodologies, please see [here](#).

**Alerts**

Can Solar Reboot Your Coal-Fired Plant Site?, Environment & Energy Alert, 4.25.2016

**Speaking Engagements**

Preconference Workshop: Coal Plant Repowering 101, American Public Power Association (APPA)—The Legal Seminar, 10.11.2015