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## Professional Profile: Jeffrey Petit, 2014

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Name: Jeffrey Petit

Title: Real Estate Practice Group Leader

Company: McCarter & English

Location: Manhattan, and Newark, N.J.

Birthplace: Staten Island, N.Y.

Education: New York University, law school and undergraduate

First job outside of real estate: Sales credit analyst, Lehman Bros.

First job in real estate or allied field: Architectural draftsman apprentice

What do you do now and what are you planning for the future? I represent commercial developers and lenders in ground-up and redevelopment projects, as to finance, acquisition and disposition. For the foreseeable future I plan to be a dirt lawyer, but the job is constantly changing. To be an effective business counselor to my clients, I try to stay with or ahead of the curve as to methodology, market appetite, the development and economic landscape, and anything else that affects lenders and developers.

How do you unwind from a busy day in real estate? Dinner with my wife and two children

Favorite book or author: Ernest Hemingway

Favorite movie: "Manhattan"

Last song you downloaded? "Train in Vain" by The Clash

One word to describe your work environment: Urban

Rules to live by in business: Always offer quality, diligence and responsiveness

If you could invite one person to dinner (living or dead) who would it be and where would you go?

Woody Allen, at my home.

What is your dream job? Academy Award-winning actor; failing that, Real Estate Practice Group Leader at McCarter & English.